

Car & Truck Dealers

Workplace *SPANISH*®

- Job-Specific Spanish
- Audio CD Included



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Workplace Spanish® for CAR & TRUCK DEALERS

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SALES ASSISTANCE - A

(CD TRACK 10)

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Welcome	Bienvenido (s)	bee-en-beh- nee -doe (dose)
Can I help you?	¿Le puedo ayudar?	lay / pway -doe / ah-you- dahr
What are you looking for?	¿Qué busca?	kay / boose -kah
- Car // - Minivan	- Carro // - Minivan	car -ro // mini- bahn
- SUV	- Todo Terreno OR SUV	toe -doe / tair- ray -no OR SUV
- Truck	- Camioneta (<i>Troca</i>)	kah-mee-oh- neh -tah (<i>tro-kah</i>)
New or Used?	¿Nuevo o usado?	nway -bo / oh / oo- sah -doe
2 doors or 4 doors?	¿De dos o cuatro puertas?	day / dose / oh / kwah -tro / pwair -tahs
For you or your family?	¿Para usted o su familia?	pah -rah / oo- sted / oh / soo / fah- mee -lee-ah
Bigger or Smaller?	¿Más grande o pequeño?	mahs / grahn -day / oh / pay- cane -yo
What color?	¿De qué color?	day / kay / ko- lore
Who will drive it?	¿Quién lo va a manejar?	key- en / loh / bah / ah / mahn-ay- har
Who else will make the decision?	¿Quién más tomará la decisión?	key- en / mahs / toe-mah- rah / lah / day-see-see- own
- is he or she here today?	¿Está el o ella aquí hoy?	ess- tah / el / oh / ay-yah / ah- key / oy

What are you driving now?	¿Qué maneja ahora?	kay / mahn- ay -hah / ah- oar -ah
What do you like about it?	¿Qué le gusta del carro?	kay / lay / goose -tah / dell / car -ro
What don't you like?	¿Qué no le gusta?	kay / no / lay / goose -tah
What equipment	¿Qué equipo	kay / ay- kee -po
- is important?	- es importante?	ess / eem-por- tahn -tay
Would you like to test drive the vehicle?	¿Quiere probar el vehículo?	key- air -ay / pro- bar / el / bay- ee -koo-lo
Do you like it?	¿Le gusta?	lay / goose -tah
Does your spouse like it?	¿A su esposa le gusta?	ah / soo / ess- po -sah / lay / goose -tah
Is it for ___?	¿Es para ___?	ess / pah -rah
- personal use	- uso personal	oo -so / pair-so- nahl
- business use	- uso en negocios	oo -so / en / nay- go -see-ose
How many miles ___	¿Cuántas millas ___?	kwahn -tahs / mee -yahs
- do you drive	- maneja	mahn- ay -hah
- each year	- por año	por / ahn -nyo

The Spanish speaker's part is in the white lines; the English speaker in the shaded lines.

You can listen to these conversations on our website. After listening you can download them to your PC in MP3 format. Go to WorkplaceSpanish.com/car_truck.htm and click on the conversation links.

1. Welcoming a Customer

Bienvenido a “Roswell Car & Truck”	Welcome to “Roswell Car & Truck”
Gracias	Thanks
¿Le puedo ayudar?	May I help you?
Sí, busco un carro para mi esposa	Yes, I'm looking for a car for my wife
¿Nuevo o usado?	New or Used?
Nuevo	New
¿Qué modelo o tipo de carro?	What model or type of car?
Una minivan, porque tenemos dos niños	A minivan, because we have 2 kids
¿Cómo va a pagar? ¿Efectivo o Financiado?	How will you pay? Cash or financing?
Lo financiaré	I will finance
¿Cuánto quiere pagar mensualmente?	How much do you want to spend each month?
Máximo \$400.00 (cuatro cientos dólares)	No more than \$400
Ah, bueno, sígame por favor, están para allá	O.K. Follow me please. They are over there

2. Language Problem

Hola, soy Jason. ¿Cómo está hoy?	Hi, I'm Jason – how are you today?
Hola. Hablo muy poco inglés	Hello. I speak very little English
Yo sé un poco de español	I know a little Spanish
Podemos tratar. Quiero ver las camionetas	We can try. I want to look at trucks.
No entiendo. Repita por favor	I don't understand – repeat please
Camionetas. ¿Puedo ver las camionetas nuevas?	Trucks – can I see new pickups?
Ya entiendo - camionetas. Por aquí	I understand – trucks. This way
¿Alguno habla español aquí?	Does anyone here speak Spanish?
Mario habla español. Lo traeré	Mario speaks Spanish. I will get him.
Gracias, eso será mejor	Thank you – that will be better

3. Sales Assistance – New Car

¿Qué busca?	What are you looking for?
Algo rápido y espectacular	Something fast and cool
Muy bien. Veamos ese carro rojo de dos puestos. Tiene ocho cilindros y un sistema de sonido fantástico.	Great – let's look at the red coupe. It's a V-8 and has a fantastic sound system.
Suena fantástico. ¿Lo puedo manejar?	Sounds great – can I drive it?
Seguro, déjeme sacar copia a su licencia	Sure – let me copy your license
Bueno, aquí está	OK – here it is
Espere aquí. Alistaré el carro.	Wait here – I'll get the car ready

SERVICE & REPAIRS

Directions: Write the Spanish equivalent of each English phrase or question.

How would you say...

1. ... This part is not under warranty

2. ... We will call you when it comes in

3. ... It will be ready this afternoon

4. ... This car has a 3 year warranty

5. ... When was the last service?

6. ... Was the car running well?

7. ... How often do you change the oil?

8. ... Which gas do you use?

9. ... How often does it happen?

10. ... Did the engine light come on?



KEYWORD LIST – CAR & TRUCK DEALERS

NOTE: This section contains many, but not all, of the program terms in alphabetical order. It also lists many auto parts and feature expressions that are not part of the main topics section.

2 doors or 4 doors	¿De dos o cuatro puertas?	day / dose / oh / kwah-tro / pwair-tahs
A little	Un poco	oon / po-ko
A lot	Mucho	moo-cho
Address	Dirección	dee-reck-see-own
Afternoon	Tarde	tar-day
Again	Otra vez	oh-trah / base
Air Filter	Filtro de aire	feel-tro / day / eye-ray
Air Conditioning	Aire Acondicionado	eye-ray / ah-cone-dee-see-own-ah-doe
Altered	Alterado	ahl-tair-ah-doe
Aluminum trim	Borde de aluminio	bore-day / day / ah-loo-mee-nee-oh
Always	Siempre	see-em-pray
And // Or	Y // O	ee // oh
Anything else?	¿Algo más?	ahl-go / mahs
Application	Solicitud	so-lee-see-tude
Approved	Aprobado	ah-pro-bah-doe
Are you certain?	¿Está seguro?	ess-tah / say-goo-ro
Are you finished?	¿Ha terminado?	ah / tair-mee-nah-doe
Around the corner	A la vuelta de la esquina	ah / lah / bwell-tah / day / lah / ess-kee-nah
Audio Systems	Sistemas de Audio	sees-teh-mahs / day / ow-dee-oh
Available	Disponible	dee-spo-nee-blay
Axle	Eje	eh-hay
Back	Atrás	ah-trahs
Backup Light	Luz de reversa	loose / day / ray-bear-sah
Bathroom	Baño	bahn-yo
Battery	Batería	bah-tair-ee-ah
Be careful!	¡Tenga cuidado!	ten-gah / kwee-dah-doe
Bed (of a truck)	Caja	kah-hah
Best (the best)	La mejor	lah / may-hoar
Bigger or Smaller	Más grande o pequeño	mahs / grahn-day / oh / pay-cane-yo
Blinker	Luz intermitente	loose / een-tair-mee-ten-tay
Body shop	El taller	el / tah-yair
Boss (M // F)	Jefe // Jefa	heh-fay // heh-fah
Bottles // Cans	Botellas // Latas	bo-tay-yahs // lah-tahs
Brake Fluid	Líquido de Frenos	lee-key-doe / day / fray-nohs
Brake light	Luz del freno	loose / dell / fray-no
Brochure	Folleto	foe-yet-toe
Bumper	Defensa	day-fen-sah
Business use	Uso en negocios	oo-so / en / nay-go-see-ose
Call this number	Llame a este número	yah-may / ah / ess-tay / noo-may-ro
Can I help you?	¿Le puedo ayudar?	lay / pway-doe / ah-you-dahr